**Ashish Kulkarni**   

**PROFESSIONAL SUMMARY**

Experienced in managing the delivery of the Salesforce implementations for major Energy &Utility, Real estate, Pharma clients. Key contributor to Delivery led Sales initiatives and RFPs, bringing in valuable and challenging work that meet our profession growth and contribute towards the organizational goals.

**EXPERIANCE**

**Total Experience:** 12.6 years

**Salesforce Experience:** 10 years

**CERTIFICATIONS**

**Certification Acquired:** PD1, ADM ,App builder, Sharing & Visibility, Sales Cloud, Salesforce CPQ Certified Builder(Verification Email ID: ashish.kulkarni4@cognizant.com)

# KEY TECHNICAL SKILLS

* Strong expertise on Salesforce.com platform.
* Extensively worked on Visualforce and Apex.
* Hands on experience in Customizations, Configurations, Workflows, Process builder and Approval Processes .
* High Level knowledge on Lightening
* Familiar with working on Reports and Dashboards
* Worked on ticketing tools like HPSD, Support Central, Clarify and Service Now (cloud based)
* Data loads Activities.
* Deployment using Change set and Github.

# PROFESSIONAL ACHIEVEMENTS

* Have been awarded Delivery Achiever Award for 2013 (iGate)

**WORK EXPERIENCE**

* Cognizant (Position: Tech Lead) Nov 2015 - Present
* Igate (Position: Sr Software Engineer) Nov 2010 – Nov 2015
* RIL (Position: Software Engineer) Nov 2007 – Feb 2009

**KEY ASSIGNMENTS**

## ASSIGNMENT I: Pacific Gas and Electricity (PG & E)

Description: Managing the delivery portfolio of all the Salesforce Applications for Energy & Utility contributing to a Revenue of 2M / year and maintaining the necessary quality of deliverables and Margin for the Account.

Role: Technical Project Manager.

Highlights:

* Client Interactions: Leading the Monthly project review and engagement reviews with the key Business Stakeholders. Preparing Project Plans and Utilization reports for the Center of Excellence Project
* Working on Delivery Led Sales initiatives to bring in new projects for Salesforce
* Working on Proposals and RFP from Account and Practice end
* Conduct Sprint planning sessions for the Development projects
* Code review and incorporation of Best Practices.
* Propose technical and functional initiative to reduce technical debt and manual efforts

## ASSIGNMENT II: Cushman & Wakefield

Description: Cushman & Wakefield Inc. is an American commercial real estate services company, which provides commercial real estate services to their clients using Salesforce.com.

Role: Technical Lead.

Highlights:

* Attended Business workshops to understand the key enhancements
* Responsible for end to end delivery which included SFDC, ETL and Tableau teams
* Code review and incorporation of Best Practices.
* Worked on Effort analysis and Project Budgeting

## ASSIGNMENT III: Sanofi DCV Veeva Application.

Description: Enhancement and Support for Sanofi Salesforce Veeva application for US based Sales representative.

Role: Technical Lead.

Highlights:

* End to end responsibility for deployments of enhancement in both minor and major release.
* Involved in estimations of new Requirements.
* Configure Veeva crm according to client need.
* Responsible for development of custom veeva components using force.com customization and configuration.
* Understand data and integration with different systems.
* Work with end users to troubleshoot the issues.
* Driving Work Stream Review / Weekly Status Meets with the Client Teams
* Worked on Report and Dashboards.

## ASSIGNMENT IV: Walter Scott

Description: Development and Enhancement for Walter Scott Salesforce Implementation for Quarterly Releases

Role: Developer.

Highlights:

* Involved in daily scrum calls, Monthly Sprint.
* Involved in customer interaction to configure application according to their need.
* Responsible for End to End Delivery for every Release
* Worked on Triggers, Apex Classes and Workflows.Approval Process.
* Developed reports according to business need.

## ASSIGNMENT V: GE

Description: Enhancements and Support for GE Sales Cloud implementations

Role: Developer.

Highlights:

* Introducing and implementing enhancements as per the business requirements
* Worked on Triggers , Apex classes , workflows, Approval Process.
* Customer Interactions
* Driving business calls
* Reports and scheduling of reports
* Refinement of Apex and Visualforce code

## ASSIGNMENT VI: SUPPORT CENTRAL - SFDC USER PROVISIONING

Description: Automating User Provisioning (User Creation) such that, when a User logs a Support Central ticket, to create a new User in Salesforce, an auto generated email from Support Central triggers the SFDC email settings and the User is automatically created, which in turn send another email notification to the concerned user.

Role: Developer.

Highlights:

* Assisting the Support Central Workflow
* Creations of the SFDC email class to handle the acceptance of the email from SC (In bound email services)
* Developing the out bound email class to send out the notification to the user

# EDUCATION

* Graduate- B.E (IT) from BAMU(Aurangabad) University
* HSC from Maharashtra Board
* SSC from Maharashtra Board

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